

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
APRIL 1986

	PRODUCTION K ₂ O		ENDING INVENTORY K ₂ O APRIL 30				DISAPPEARANCE K ₂ O		
	1986	APR 1985	MINE SITE	OFF SITE	1986	1985	1986	APRIL 1985	
Standard Muriate	46,859	38,229	118,469	3,834	122,303	110,277	45,093	46,949	
Chemical Muriate	297	1,294	3,528	-	3,528	1,455	1,230	3,692	
Coarse Muriate	14,265	13,915	11,016	-	11,016	43,090	22,351	22,739	
Granular Muriate	41,606	47,778	22,629	976	23,605	72,297	38,052	75,755	
Soluble Muriate	4,129	5,392	8,527	-	8,527	5,173	1,997	3,448	
Sulphates	23,188	22,828	57,345	24,346	81,691	86,714	26,766	28,754	
Total	130,344	129,436	221,514	29,156	250,670	319,006	135,489	181,337	

	AGRICULTURAL SALES K ₂ O				NON-AGRICULTURAL SALES K ₂ O				TOTAL SALES K ₂ O		
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		AG & NON-AG		
	1986	APR 1985	1986	APR 1985	1986	APR 1985	1986	APR 1985	1986	APR 1985	
Standard Muriate	5,815	10,307	37,903	14,687	7,371	2,967	270	487	51,359	28,448	
Chemical Muriate	-	-	-	-	1,475	3,691	209	-	1,684	3,691	
Coarse Muriate	19,792	13,040	2,187	13,730	-	-	-	-	21,979	26,770	
Granular Muriate	31,171	65,426	5,337	6,754	-	-	-	-	36,508	72,180	
Soluble Muriate	1,463	2,796	-	-	533	4,094	-	-	1,996	6,890	
Sulphates	19,382	22,766	7,702	776	307	321	-	-	27,391	23,863	
Total	77,623	114,335	53,129	35,947	9,686	11,073	479	487	140,917	161,842	

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 686
June 20, 1986

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986	1985	Change %	1986	1985	Change %	1986	1985	Change %
Beginning Inventory	1,643,607	1,990,081	-17.4%	250,670	319,006	-21.4%	1,894,277	2,309,087	-18.0%
(+) Production	650,298	607,249	7.1%	132,420	123,201	7.5%	782,718	730,450	7.2%
(-) Ending Inventory	1,494,994	1,872,817	-20.2%	309,622	284,412	8.9%	1,804,616	2,157,229	-16.3%
(=) Total Disappearance	798,911	724,513	10.3%	73,468	157,795	-53.4%	872,379	882,308	-1.1%
(-) Exports	302,974	218,626	38.6%	27,905	80,208	-65.2%	330,879	298,834	10.7%
(=) Disappearance-Canada & United States	495,937	505,887	-2.0%	45,563	77,587	-41.3%	541,500	583,474	-7.2%

ELEVEN MONTHS (JULY-MAY) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986	1985	Change %	1986	1985	Change %	1986	1985	Change %
Beginning Inventory	2,049,854	1,825,491	12.3%	300,800	305,561	-1.6%	2,350,654	2,131,052	10.3%
(+) Production	6,566,337	7,464,356	-12.0%	1,113,355	1,473,896	-24.5%	7,679,692	8,938,252	-14.1%
(-) Ending Inventory	1,494,994	1,872,817	-20.2%	309,622	284,412	8.9%	1,804,616	2,157,229	-16.3%
(=) Total Disappearance	7,121,197	7,417,030	-4.0%	1,104,533	1,495,045	-26.1%	8,225,730	8,912,075	-7.7%
(-) Exports	2,176,327	2,337,852	-6.9%	383,012	568,756	-32.7%	2,559,339	2,906,608	-11.9%
(=) Disappearance-Canada & United States	4,944,870	5,079,178	-2.6%	721,521	926,289	-22.1%	5,666,391	6,005,467	-5.6%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS

Fertilizer Year	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
1985/86	2,186	2,077	2,037	2,205	2,452	2,304	2,068	1,998	2,202	1,894	1,805	
1984/85	2,046	1,563	1,561	1,895	2,097	2,050	2,124	2,211	2,404	2,304	2,157	2,362

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TOTAL BY U.S. AND CANADIAN PRODUCERS
(Short Tons K2O)

May, 1986

	PRODUCTION		ENDING INVENTORY, MAY 31				DISAPPEARANCE	
	1986	MAY 1985	MINE SITE	OFFSITE	1986	1985	1986	MAY 1985
Special Std. Muriate	28,384	9,132	25,658	19,301	44,959	48,106	19,151	(2,490)
Standard Muriate	163,066	149,469	378,617	125,482	504,099	508,470	199,510	211,283
Chemical Muriate	3,781	11,824	6,284	193	6,477	7,253	5,044	12,508
Coarse Muriate	216,046	223,603	122,508	409,218	531,726	776,083	246,215	271,395
Granular Muriate	288,130	256,101	144,761	360,084	504,845	582,080	312,976	266,308
Soluble Muriate	58,956	58,553	35,464	84,970	120,434	148,330	75,513	101,729
Sulphates	24,355	21,768	69,580	22,496	92,076	86,907	13,970	21,575
TOTAL	782,718	730,450	782,872	1,021,744	1,804,616	2,157,229	872,379	882,308

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		MAY	
	1986	MAY 1985	1986	MAY 1985	1986	MAY 1985	1986	MAY 1985	1986	1985
Spec. Std. Muriate	17	-	16,352	3,312	-	-	-	-	16,369	3,312
Standard Muriate	32,020	23,182	177,986	179,952	15,351	4,927	216	-	225,573	208,061
Chemical Muriate	-	-	-	-	5,008	12,254	-	126	5,008	12,380
Coarse Muriate	237,856	274,446	53,647	11,350	176	-	-	-	291,679	285,796
Granular Muriate	218,049	282,449	55,052	62,681	5,153	-	-	-	278,254	345,130
Soluble Muriate	45,258	65,255	16,148	15,913	9,003	13,745	7,628	19,863	78,037	114,776
Sulphates	11,145	10,320	3,850	3,916	188	5,350	-	1,721	15,183	21,307
TOTAL	544,345	655,652	323,035	277,124	34,879	36,276	7,844	21,710	910,103	990,762

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	PRODUCTION		ENDING INVENTORY, MAY 31				DISAPPEARANCE		
	1986	MAY 1985	MINE SITE	OFFSITE	1986	1985	1986	MAY 1985	1985
Special Std. Muriate	28,384	9,132	25,658	19,301	44,959	48,106	19,151	(2,490)	
Standard Muriate	119,773	120,396	235,205	122,059	357,264	426,985	180,749	153,418	
Chemical Muriate	3,462	8,072	3,383	193	3,576	4,888	4,098	9,666	
Coarse Muriate	203,452	211,599	108,723	409,046	517,769	731,065	236,562	261,319	
Granular Muriate	238,275	202,795	102,261	357,603	459,864	516,035	284,497	206,750	
Soluble Muriate	56,952	55,255	26,592	84,970	111,562	145,738	73,854	95,850	
TOTAL	650,298	607,249	501,822	993,172	1,494,994	1,872,817	798,911	724,513	

	AGRICULTURAL SALES					NON-AGRICULTURAL SALES					TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS			U.S. & CANADA		EXPORTS			MAY	
	1986	MAY 1985	1986	MAY 1985	1985	1986	MAY 1985	1986	MAY 1985	1985	1986	1985
Spec. Std. Muriate	17	-	16,352	3,312		-	-	-	-		16,369	3,312
Standard Muriate	24,305	14,330	173,672	140,265		7,874	1,888	-	-		205,851	156,483
Chemical Muriate	-	-	-	-		4,062	9,411	-	126		4,062	9,537
Coarse Muriate	231,470	267,844	49,577	9,019		130	-	-	-		281,177	276,863
Granular Muriate	203,821	253,960	39,597	30,182		5,153	-	-	-		248,571	284,142
Soluble Muriate	44,071	63,517	16,148	15,913		8,530	9,667	7,628	19,809		76,377	108,906
TOTAL	503,684	599,651	295,346	198,691		25,749	20,966	7,628	19,935		832,407	839,243

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	PRODUCTION		ENDING INVENTORY, MAY 31				DISAPPEARANCE		
	1986	MAY 1985	MINE SITE	OFFSITE	1986	1985	1986	MAY 1985	1985
Standard Muriate	43,293	29,073	143,412	3,423	146,835	81,485	18,761		57,865
Chemical Muriate	319	3,752	2,901	-	2,901	2,365	946		2,842
Coarse Muriate	12,594	12,004	13,785	172	13,957	45,018	9,653		10,076
Granular Muriate	49,855	53,306	42,500	2,481	44,981	66,045	28,479		59,558
Soluble Muriate	2,004	3,298	8,872	-	8,872	2,592	1,659		5,879
Sulphates	24,355	21,768	69,580	22,496	92,076	86,907	13,970		21,575
TOTAL	132,420	123,201	281,050	28,572	309,622	284,412	73,468		157,795

	AGRICULTURAL SALES					NON-AGRICULTURAL SALES					TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS			U.S. & CANADA		EXPORTS			MAY	
	1986	MAY 1985	1986	MAY 1985		1986	MAY 1985	1986	MAY 1985		1986	1985
Standard Muriate	7,715	8,852	4,314	39,687		7,477	3,039	216	-		19,722	51,578
Chemical Muriate	-	-	-	-		946	2,843	-	-		946	2,843
Coarse Muriate	6,386	6,602	4,070	2,331		46	-	-	-		10,502	8,933
Granular Muriate	14,228	28,489	15,455	32,499		-	-	-	-		29,683	60,988
Soluble Muriate	1,187	1,738	-	-		473	4,078	-	54		1,660	5,870
Sulphates	11,145	10,320	3,850	3,916		188	5,350	-	1,721		15,183	21,307
TOTAL	40,661	56,001	27,689	78,433		9,130	15,310	216	1,775		77,696	151,519